

## Message Text

UNCLASSIFIED

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67

ACTION EB-11

INFO OCT-01 EUR-06 ISO-00 RSC-01 DRC-01 /020 W

----- 026289

R 041559Z DEC 73

FM AMEMBASSY BONN

TO USMISSION BERLIN

AMCONSUL BREMEN

AMCONSUL DUESSELDORF

AMCONSUL FRANKFURT

AMCONSUL HABURG

AMCONSUL MUNICH

AMCONSUL STUTTGART

INFO SECSTATE WASHDC 9059

USDOC WASHDC

UNCLAS BONN 17431

E.O. 11652:N/A

TAGS: BEXP, GW, BW

SUBJECT: POST INPUTS TO BIC TRADE PROMOTION PROGRAM

REF: A) STATE A-9312, B) BONN 6710

1. THE DEPARTMENT HAS ASKED US TO REVIEW AND UPDATE DATA GATHERED LAST YEAR ON BEST-PROSPECT TRADE PROMOTION PRODUCT CATEGORIES IN GERMANY. A COPY OF THE APPLICABLE MESSAGE (REFAIR A) IS BEING MAILED TO EACH POST FOR APPROPRIATE ACTION ON CATEGORIES FOR WHICH IT HAS COUNTRY-WIDE RESPONSIBILITY.

2. OUR PREVIOUS SUBMISSION (REFTEL B) DID NOT PROVIDE, AS DESIRED BY COMMERCE, SPECIFIC PRODUCT LINES WITHIN THE BROADER TARGET INDUSTRY CATEGORIES, AND WE WOULD SUGGEST IN YOUR REVIEW THAT YOU EMPHASIZE THIS ELEMENT.

3. WE FURTHER SUGGEST THAT THE REVIEW AND ELABORATION OF PRODUCTS BE LIMITED TO THE TEN MOST PROMISING CATEGORIES, AS LISTED IN REFTEL B. YOU, OF COURSE, MAY SUGGEST DELETIONS FROM LAST YEAR'S LIST AND THE SUBSTITUTION OF A NEW CATEGORY (OR CATEGORIES) WITH GREATER POTENTIAL. FOR A CATEGORY OUTSIDE THE "TOP TEN" FOR WHICH THE POST HAS RESPONSIBILITY NO REVIEW NEED BE MADE, UNLESS YOU

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FEEL IT IS A CANDIDATE TO REPLACE ONE OF THE PRESENT "TOP TEN".

CONSUMER GOODS ARE EXPRESSLY EXCLUDED.

4. WE WOULD LIKE TO HAVE YOUR COMMENTS IN BONN BY COB DECEMBER 20,  
AND WE WILL PLAN TO SUBMIT A CONSOLIDATED COUNTRY-WIDE REPLY BY  
COB DECEMBER 21.HILLENBRAND

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 04 DEC 1973  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1973BONN17431  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** n/a  
**From:** BONN  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1973/newtext/t19731247/aaaabiuv.tel  
**Line Count:** 66  
**Locator:** TEXT ON-LINE  
**Office:** ACTION EB  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:**  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** A) STATE A-9312, B) BONN 6710  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** boyleja  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 09 OCT 2001  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <09-Oct-2001 by williad>; APPROVED <30-Jan-2002 by boyleja>  
**Review Markings:**

Declassified/Released  
US Department of State  
EO Systematic Review  
30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** POST INPUTS TO BIC TRADE PROMOTION PROGRAM  
**TAGS:** BEXP, GE, BW  
**To:** BERLIN  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005